

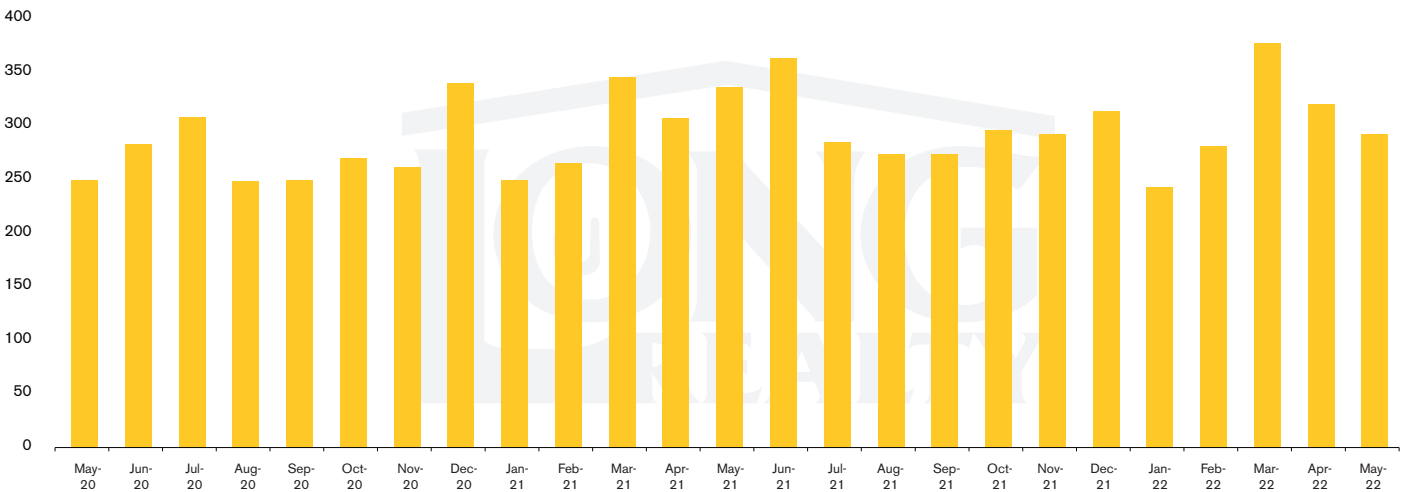
THE HOUSING REPORT



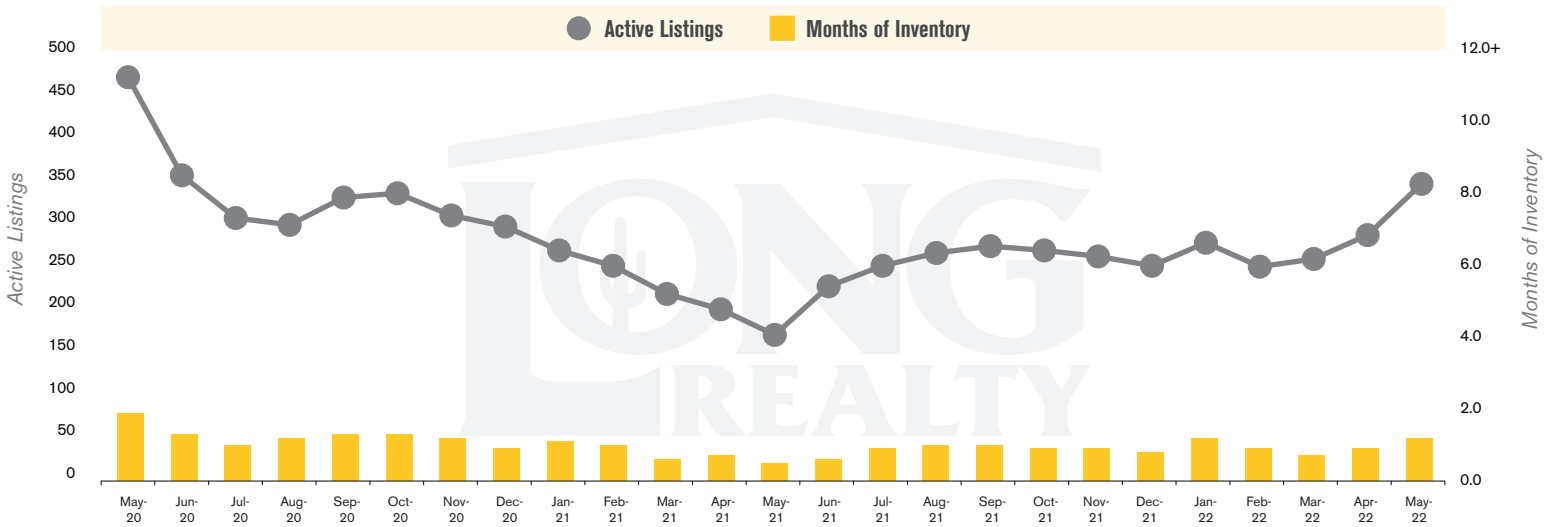
YUMA | JUNE 2022

In the Yuma area, May 2022 active inventory was 349, a 103% increase from May 2021. There were 291 closings in May 2022, a 13% decrease from May 2021. Year-to-date 2022 there were 1,508 closings, a 1% increase from year-to-date 2021. Months of Inventory was 1.2, up from 0.5 in May 2021. Median price of sold homes was \$262,500 for the month of May 2022, up 24% from May 2021.

CLOSED SALES YUMA



ACTIVE LISTINGS AND MONTHS OF INVENTORY YUMA



[LongRealty.com](https://www.LongRealty.com) | 1-800-354-5664

Properties under contract and Home Sales data is based on information obtained from the Yuma MLS using TrendGraphix software. All data obtained 06/07/2022 is believed to be reliable, but not guaranteed.

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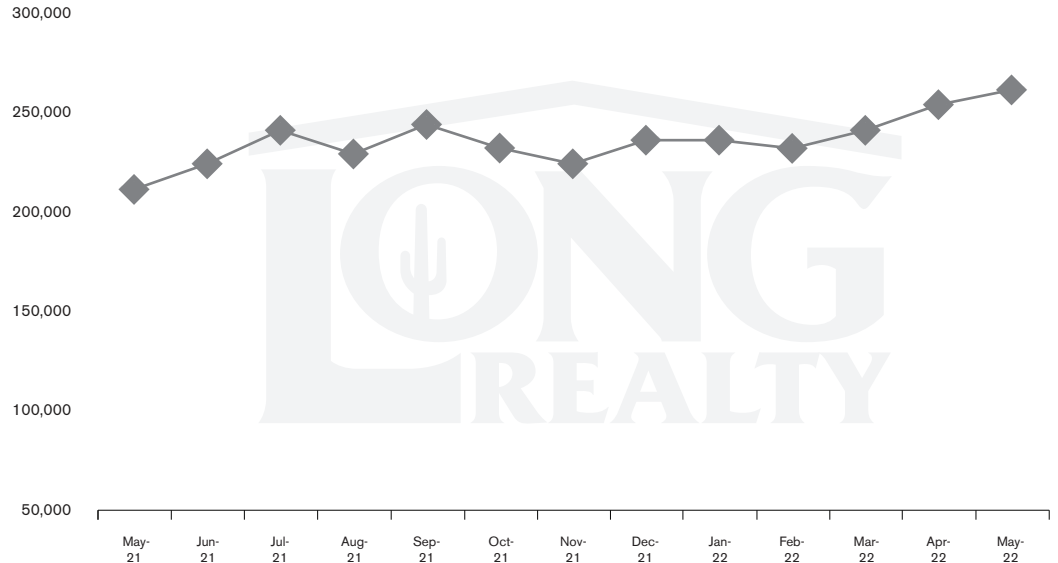
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MEDIAN SOLD PRICE

YUMA

On average, homes sold this % of original list price.

| | |
|--------------|---------------|
| May 2021 | May 2022 |
| 99.5% | 100.5% |

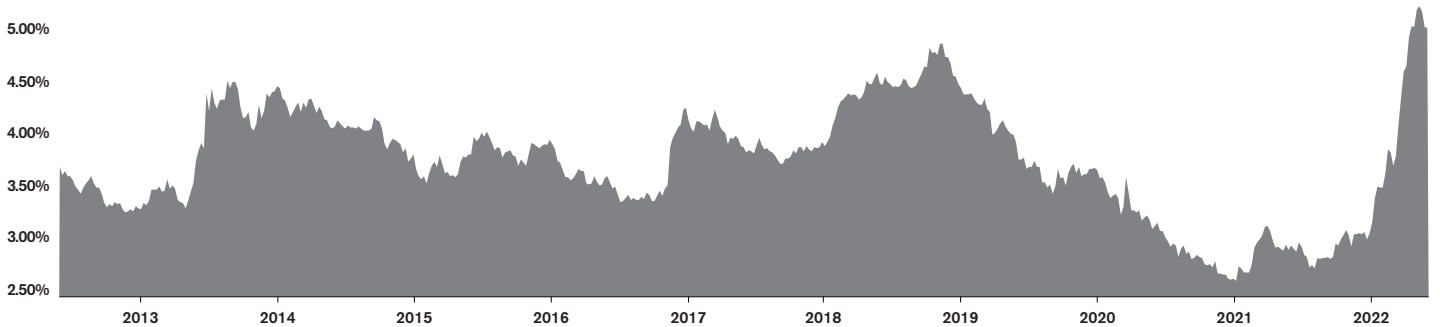


MONTHLY PAYMENT ON A MEDIAN PRICED HOME YUMA

| Year | Median Price | Int. Rate | MO. Payment |
|------|--------------|-----------|-------------|
| 2021 | \$212,000 | 2.960% | \$844.77 |
| 2022 | \$262,500 | 5.230% | \$1,373.97 |

Residential median sales prices. Monthly payments are based on a 5% down payment on a median priced home.

30 YEAR FIXED MORTGAGE RATE



Source: FreddieMac.com

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MARKET CONDITIONS BY PRICE BAND YUMA

| | Active Listings | Last 6 Months Closed Sales | | | | | | Current Months of Inventory | Last 3 Month Trend Months of Inventory | Market Conditions |
|------------------------|-----------------|----------------------------|------------|------------|------------|------------|------------|-----------------------------|----------------------------------------|-------------------|
| | | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | | | |
| \$1 - 59,999 | 3 | 5 | 3 | 3 | 10 | 8 | 3 | 1.0 | 0.5 | Seller |
| \$60,000 - 79,999 | 2 | 3 | 2 | 11 | 7 | 2 | 5 | 0.4 | 0.6 | Seller |
| \$80,000 - 99,999 | 7 | 9 | 6 | 11 | 9 | 7 | 6 | 1.2 | 1.0 | Seller |
| \$100,000 - 119,999 | 10 | 12 | 7 | 9 | 10 | 13 | 6 | 1.7 | 1.1 | Seller |
| \$120,000 - 139,999 | 14 | 2 | 11 | 14 | 26 | 14 | 7 | 2.0 | 0.9 | Seller |
| \$140,000 - 159,999 | 14 | 22 | 18 | 12 | 23 | 21 | 11 | 1.3 | 1.0 | Seller |
| \$160,000 - 179,999 | 21 | 25 | 19 | 23 | 25 | 17 | 14 | 1.5 | 1.1 | Seller |
| \$180,000 - 199,999 | 17 | 37 | 19 | 23 | 22 | 19 | 25 | 0.7 | 0.7 | Seller |
| \$200,000 - 249,999 | 48 | 63 | 49 | 62 | 69 | 48 | 40 | 1.2 | 0.7 | Seller |
| \$250,000 - 299,999 | 69 | 51 | 41 | 43 | 53 | 70 | 63 | 1.1 | 0.7 | Seller |
| \$300,000 - 399,999 | 68 | 66 | 45 | 44 | 80 | 63 | 66 | 1.0 | 0.9 | Seller |
| \$400,000 - 499,999 | 38 | 17 | 17 | 20 | 26 | 22 | 35 | 1.1 | 1.0 | Seller |
| \$500,000 - 749,999 | 28 | 6 | 7 | 8 | 15 | 14 | 9 | 3.1 | 1.7 | Seller |
| \$750,000 - 999,999 | 2 | 2 | 0 | 1 | 1 | 0 | 1 | n/a | 5.5 | Balanced |
| \$1,000,000 - and over | 8 | 1 | 0 | 0 | 0 | 1 | 0 | n/a | 21.0 | Buyer |
| TOTAL | 349 | 321 | 244 | 284 | 376 | 319 | 291 | 1.2 | 0.9 | Seller |

| | | | | |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|  |  |  |  |  |
| Seller's Market | Slight Seller's Market | Balanced Market | Slight Buyer's Market | Buyer's Market |

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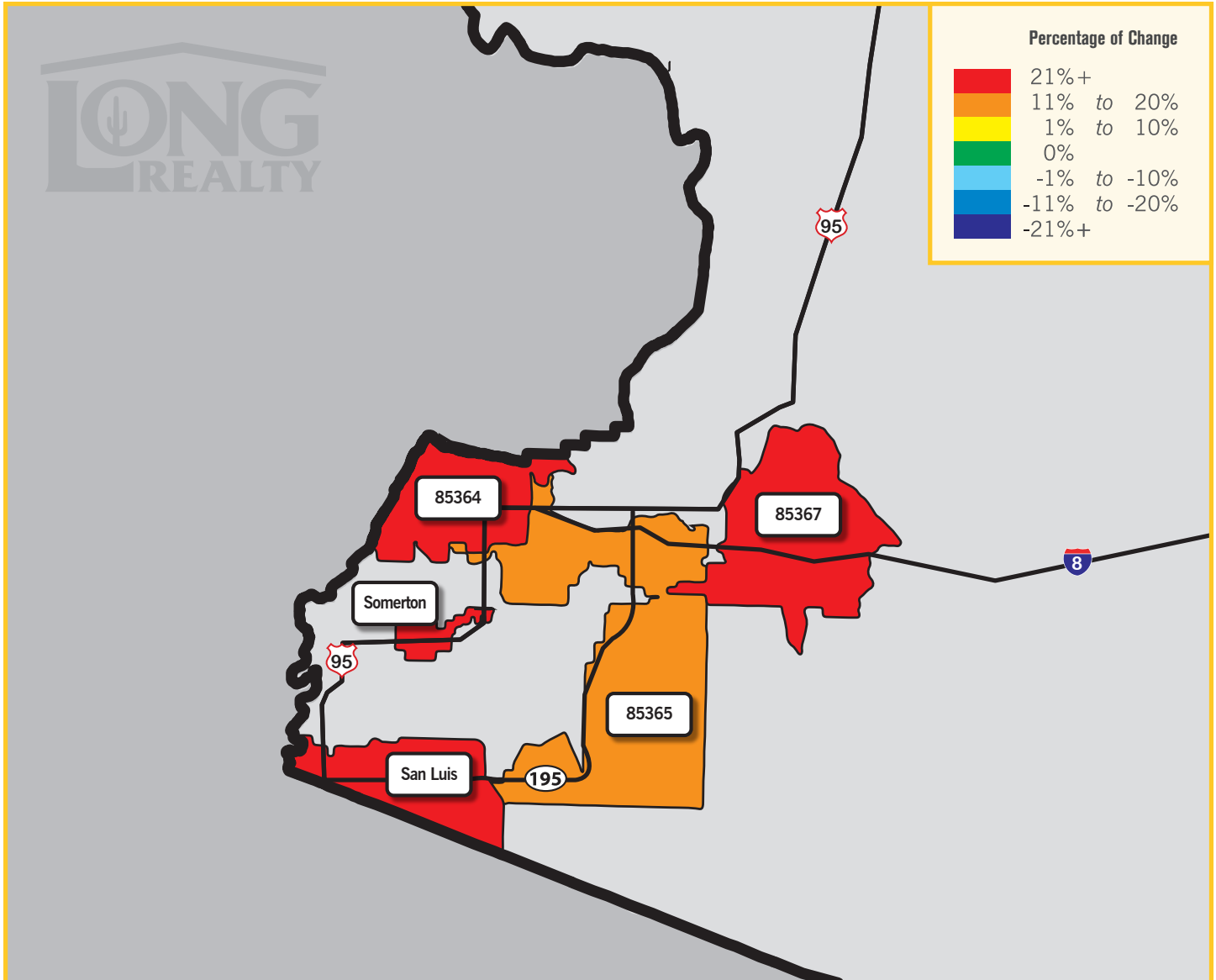
Statistics based on information obtained from Yuma MLS and using TrendGraphix software on 06/07/2022. 3 month trend in months of inventory is the average of closed sales and active listing data from 03/01/2022-05/31/2022. Information is believed to be reliable, but not guaranteed.

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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE MAR 2021-MAY 2021 TO MAR 2022-MAY 2022



The Yuma Housing Report is comprised of data for residential properties in Yuma MLS for the Yuma area. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range.

PLEASE FEEL FREE TO CONTACT ME FOR A MORE IN-DEPTH ANALYSIS.

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This heat map represents the percentage of change in Yuma median sales prices from March 2021-May 2021 to March 2022-May 2022 by zip code. These statistics are based on information obtained from the Yuma MLS on 06/07/2022. Information is believed to be reliable, but not guaranteed.