

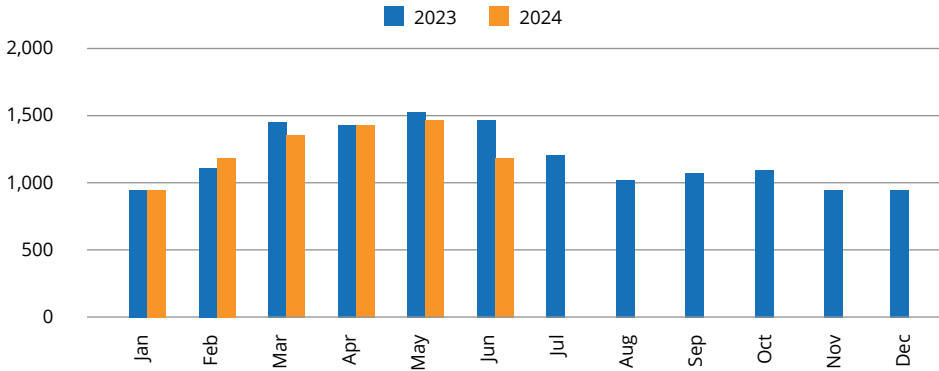


SMART MOVE.

2024 Mid Year Housing Trends — Tucson & Southern AZ

Listing inventory continued to increase in the first half of 2024 which is welcome news to buyers and is starting to approach historic norms. Mortgage rates continue to be in a range where some buyers and sellers are hesitant. The seller's market conditions have kept home pricing strong in our local markets and in some areas, sales prices have increased.

Closed Sales — Tucson Residential



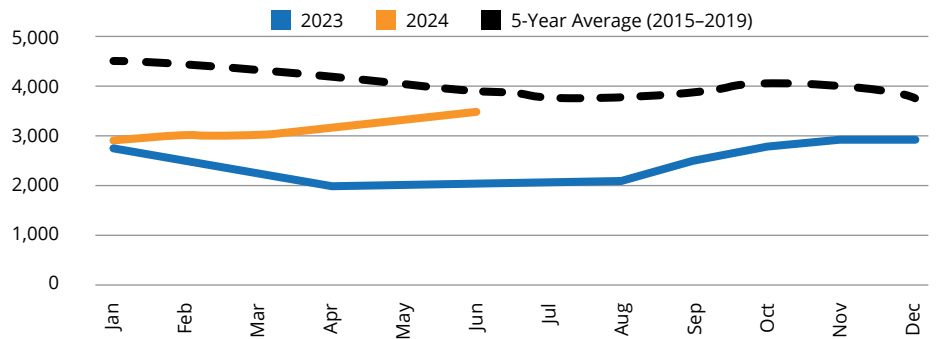
% Change vs YTD 2023

Tucson Area	↓	-5%
Oro Valley	↓	-21%
SaddleBrooke	↑	+24%
Marana	↑	+7%
Vail	↑	+2%
Sahuarita	↓	-11%
Green Valley	↓	-6%
Cochise County	↓	-3%

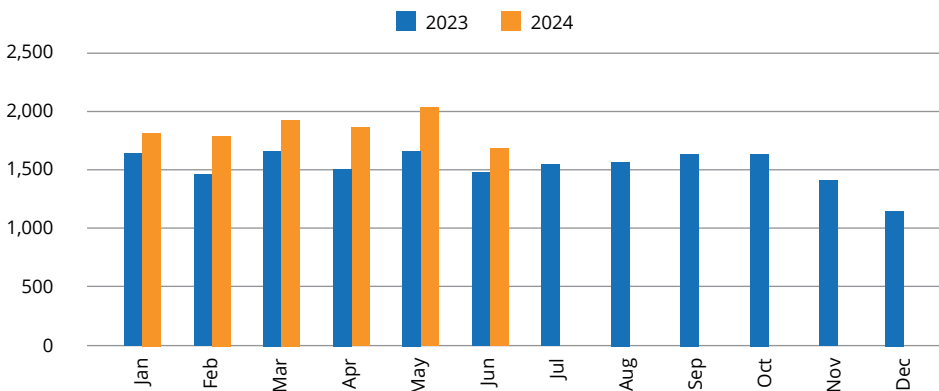
June 2024 % Change vs June 2023

Tucson Area	↑	+72%
Oro Valley	↑	+55%
SaddleBrooke	↑	+70%
Marana	↑	+21%
Vail	↑	+94%
Sahuarita	↑	+59%
Green Valley	↑	+96%
Cochise County	↑	+34%

Active Residential Inventory — Tucson



New Listings — Tucson Residential



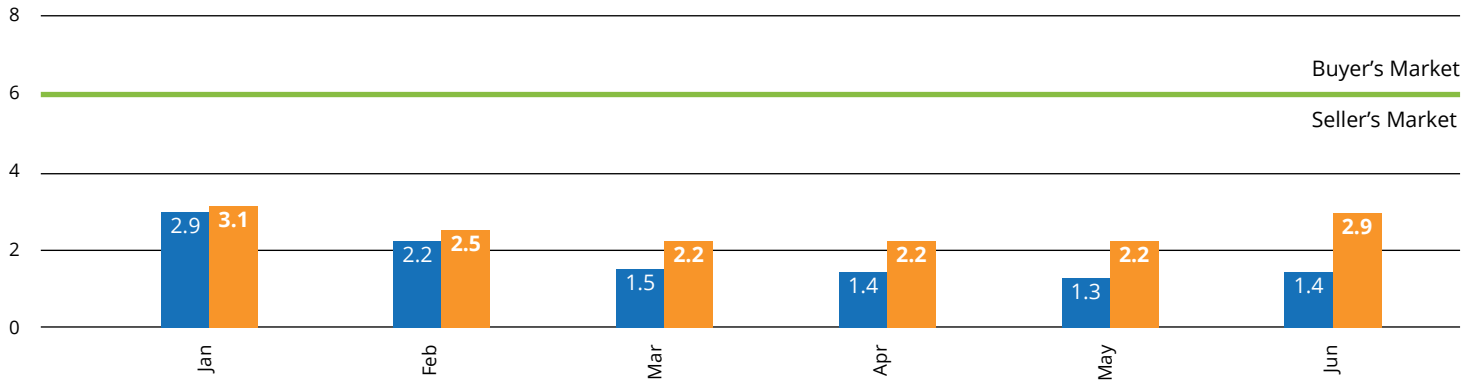
% Change vs YTD 2023

Tucson Area	↑	+18%
Oro Valley	↑	+2%
SaddleBrooke	↑	+43%
Marana	↑	+15%
Vail	↑	+42%
Sahuarita	↑	+4%
Green Valley	↑	+6%
Cochise County	↑	+4%



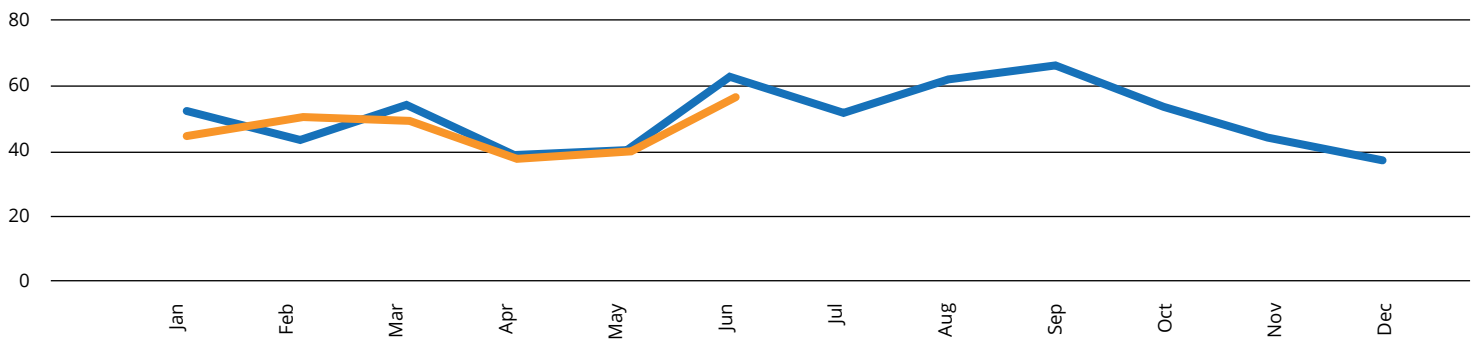
Months of Inventory — Tucson Metro Residential

■ 2023 ■ 2024 ■ Balanced Market

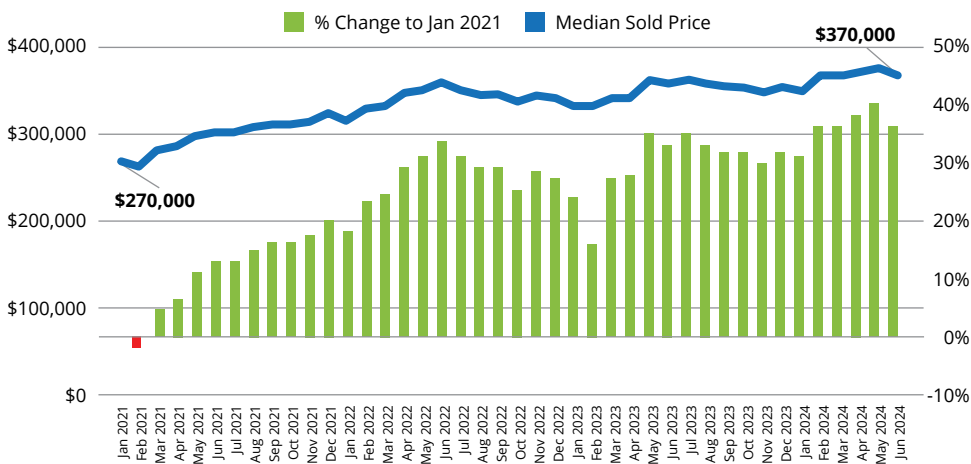


Average Days on Market — Tucson Metro Residential

■ 2023 ■ 2024



Median Home Sold Price Trends — Tucson Area



June 2024 % Change vs June 2023

Tucson Area	↑	+1%
Oro Valley	↑	+2%
SaddleBrooke	↑	+2%
Marana	↓	-2%
Vail	↔	no change
Sahuarita	↓	-4%
Green Valley	↑	+3%
Cochise County	↑	+1%

Curious about what this means for your real estate goals?

Market conditions can vary for each neighborhood and community, so please reach out for the most current information and guidance for your area.



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Statistics based on information obtained from MLSSAZ and ARMLS on 07/11/2024 using TrendGraphix software. Information is believed to be reliable, but not guaranteed.